

# **Annual Report**

2018

Year Ended March 31, 2018



YUSHIN PRECISION EQUIPMENT CO., LTD.

Securities Identification Code : 6482

# Message from the President

Let me extend my wishes to you for your health and prosperity.

We respectfully appreciate for your continued support to our business.

We would like to present you an overall view of our company's 45th year of operations, the fiscal year from April 1st, 2017 to March 31st, 2018.

July 2018

mi Mayumi Kotani **President and** Representative Director

#### Business Results

Regarding the global economy during the consolidated fiscal year under review, the moderate economic expansion continued in the United States, reflecting robust personal consumption. The economy recovered in Europe due to improvements in the corporate sector, particularly in the manufacturing industry, and personal consumption. In the Asian region, including China, the economy was firm, and world economy remained steady overall.

In these circumstances, Yushin Group has strived to develop new products and to obtain new world-class customers. Regarding the results for the consolidated fiscal year under review, consolidated net sales increased by 7.9% year on year to 20,878 million yen as a result of strong sales of take-out robots. Operating income increased by 11.6% year on year to 2,358 million yen due to the increase in sales and the efficiency improvement led by the production start at the new head office factory although there was an increase in depreciation expenses at the new headquarters factory and distribution cost due to an increase in the number of

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production shipments. Ordinary income increased by 18.2% year on year to 2,432 million yen, and net income attributable to shareholders of the parent company increased by 17.9% year on year to 1,626 million yen.

#### Outlook for Fiscal Year 2019 (Year ending March 31, 2019)

Regarding the global economy during year ending March 31,2019, the economic recovery is expected to continue as a whole, but there are many uncertain factors including problems of trade policies in the US and China, and the outlook for the economy will continue to be uncertain.

Under these circumstances, the Yushin Group will strive to further strengthen its product strength and global deployment capabilities, and will continue to develop and sell products that capture customer needs. In the take-out robot, we will expand sales of new products with new functions and work to improve our brand power. With custom-ordered equipment, we will continue to expand sales by receiving automation needs

## that are increasing in Japan and overseas. Also, we will provide high-quality technical services by utilizing AI and also work on predictive maintenance. We will further improve productivity, work efficiency and cost reduction activities.

Yushin forecasts its business performance for the fiscal year ending March 31, 2019 based on the current information available, as follows.

	(Millions of yen)
	Consolidated
Net sales	22,000 (Y/Y 5.4%)
Operating income	2,600 (Y/Y 10.2%)
Ordinary income	2,600 (Y/Y 6.9%)
Net income attributable to shareholders of the parent company	1,800 (Y/Y 10.6%)

## Medium and Long-Term Management Strategies

Yushin has set the medium-term management targets of net sales of 30,000 million yen and ordinary income of 5,000 million yen.

## **Company strategy**

Yushin strengthens and conducts business even more aggressively in the global market, and works on developing superior cost-effective products with its quality and performance to meet our customer needs. And Yushin will also attract new customer for the take-out robots while promoting receiving orders for custom-ordered equipment in a new business area. In addition, Yushin continues to improve productivities and promote operational efficiencies utilizing a new headquarters and factory which was opened in December 2016.

#### Market strategy

Yushin has developed a sales and service network for take-out robots in the U.S, Asia, and Europe. Yushin will continuously expand and strengthen the network in areas where business is expected to grow to develop a global business that can adequately respond to worldwide customer purchases. Especially, Yushin aims to develop new



Susumu Kotani, Yushin's Founder

customers in emerging countries where labor costs are highly rising and develop world-class human resources who can sustain for expanding our presence around the world.

#### **Product strategy**

Yushin will continuously offer the definitely-differentiated product by appealing the performance superiority such as high-speed motion, vibration suppression and power-saving. In order to establish multiple core businesses, Yushin must develop and bring new products to the market in the business area where Yushin can manifest technological and/or sales synergies.

# Outline of Yushin Precision Equipment Co., Ltd.

Our name "Yushin", means to be both conscientious and trustworthy in Japanese. As these terms suggest, our goal is to be a company that earns and deserves the trust of customers. This is why we work constantly to develop products and systems based on what we call "Heartful Technology", that reaches heart to heart.

Since 1973, we have been striving to make the molding process more efficient, focusing on the development and manufacturing of take-out robots for plastic injection molding products. To us, the words "impossible" or "it can't be done" mark the starting point of a challenge.

To be successful, we must continue to introduce innovative products, for instance, ultra-high speed robots and factory automation systems for bringing new capabilities into the customers.

As an innovator in the plastic molding process, Yushin intends to continue developing equipment that will improve quality, and simplify the molding new types of products. Taking advance with automation for plastic molding plants, Yushin has been expanding its service network throughout the world.

Yushin also conducts its business so as to live up to the trust and expectations of its customers, shareholders, suppliers, employees, local communities and all other stakeholders.



## Serving society through developing plastics industry

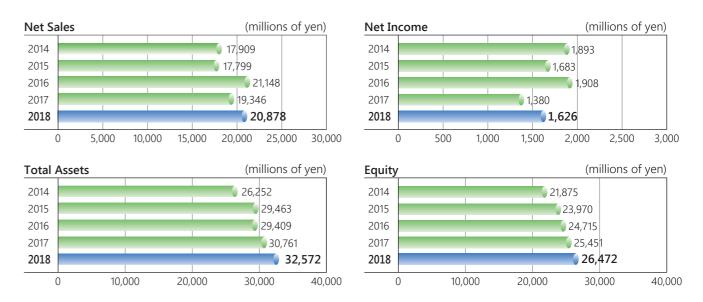
# **Consolidated Financial Highlights**

YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries Years Ended March 31

		N	1illions of Yen			Thousands U.S. Dollars
	2018	2017	2016	2015	2014	2018
For the year:						
Net sales	¥ 20,878	¥ 19,346	¥ 21,148	¥ 17,799	¥ 17,909	\$ 196,968
Operating income	2,358	2,112	3,086	2,304	2,792	22,252
Income before income taxes Net income attributable to owners	2,438	2,009	2,858	2,566	3,163	23,003
of the parent	1,626	1,380	1,908	1,683	1,893	15,34
R&D Expenses	598	619	510	472	448	5,64
At Year end:						
Total assets	32,572	30,761	29,409	29,463	26,252	307,29
Equity ·····	26,472	25,451	24,715	23,970	21,875	249,73
Per share of common stock:			Yen			U.S. Dollar
Net income ·····	¥ 46.51	¥ 39.46	¥ 54.57	¥ 48.13	¥ 54.12	\$ 0.4
Cash dividends	33.00	36.00	36.00	30.00	30.00	0.3
Equity ·····	750.37	722.19	700.77	678.68	621.94	
Equity ratio:			%			
Return on assets	5.1%	4.6 %	6.5 %	6.0%	7.6 %	
Return on equity	6.3	5.6	7.9	7.4	9.1	

made after year-end.

Translations of Japanese Yen amounts into U.S. dollar amounts are made at the rate of ¥106 to \$1



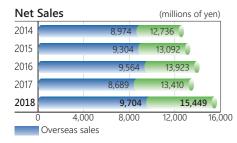
#### Estimates, Forecasts, and Plans

The performance estimates, forecasts of the business environment, and business plans contained in this publication are based on the information available at the time of compilation. Statements herein regarding these performance estimates, forecasts of the business environment, and business plans may contain inaccurate elements. In addition, there is a possibility of unknown risks, uncertainties, and contingencies emerging that may invalidate these performance estimates, forecasts of the business environment, and business plans. As a result, the reader is requested to understand that actual results / performance, the business environment and business plans in the future may differ materially from the content of this publication

# **Review of Operations**

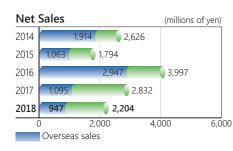
#### Take-out Robots

Net sales of take-out robots increased by 2,039 million yen (15.2%) from the previous FY to 15,449 million yen since sales of flagship take-out robots grew steadily.



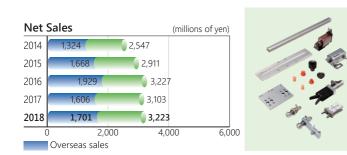
#### • Custom-ordered Equipment

Net sales of custom-ordered equipment decreased by 627 million yen (22.2%) from the previous FY to 2,204 million yen.



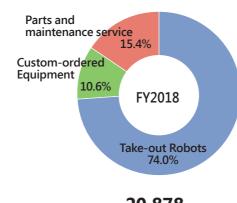
#### Parts and Maintenance Service

Net sales of parts and maintenance service increased by 120 million yen (3.9%) from the previous FY to 3,223 million yen.





## **Sales Composition by Products**



<sup>20,878</sup> (millions of yen)



#### • Performance of Geographic Segments

#### <Japan>

Net sales increased by 7.6% from the previous FY to 16,724 million yen and operating income increased by 10.2% from the previous FY to 1,409 million yen.

#### <North America>

Net sales decreased by 2.6% from the previous FY to 3,200 million yen and operating income decreased by 25.2% to 260 million yen.

#### <Asia>

Net sales increased by 17.1% from the previous FY to 5,593 million yen and operating income increased by 29.4% to 607 million yen.

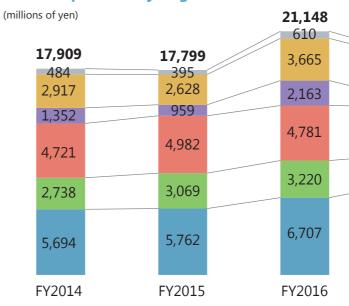
#### <Europe>

Net sales increased by 76.0% from the previous FY to 698 million yen and operating income increased by 1,811.3% from the previous FY to 130 million yen.

#### • Overseas Sales

Overseas sales simply indicate Yushin's world sales to countries and areas other than Japan. Overseas sales increased by 10.1% year on year to 12,543 million yen from the previous fiscal year. And the ratio of overseas sales to the total net sales was 60.1%.

## **Sales Composition by Region**



19,346		<b>20,878</b> 620	Other
445		3,172	North America
3,573		687	Europe
693 4,200		4,594	Other Asia
2,477		3,468	China / Taiwan
7,955		8,335	Japan
FY2017	7	FY2018	

# Board of Directors, Auditors and Officer

As of June 30, 2018



#### 

#### Directors

1. Mayumi Kot	t <b>ani</b> (January 12, 1947)	3. Yasushi
October 1973	Joined the Company	September 2
October 1982	Director	November 2
February 1989	Executive Vice President and Director	April 2008
March 1993	Executive Vice President and Director,	
	Head of Sales H.Q.	April 2009
December 2002	President and Representative Director	
April 2006	President and Head of Sales	
	and Customer Service H.Q.	August 2009
March 2011	President and	
	Representative Director (To the present)	June 2010
2 Satoshi Kim	ura (April 1, 1954)	June 2013
April 2005	Joined the Company as Executive Officer	
	and General Manager of Purchase Dept.	
October 2005	Executive Officer and Head of Purchase Dept.	June 2017
April 2006	Senior Executive Officer	
1	and Head of Purchase H.Q.	
June 2006	Managing Director and Head of Purchase H.Q.	
June 2008	Executive Managing Director	
	and Head of Purchase H.Q.	
	(To the present)	

## Yasushi Kitagawa (August 12, 1958)

September 2007	Joined the Company
November 2007	Deputy Head of Manufacturing Dept.
April 2008	Deputy Head of Manufacturing Dept.
	and Head of Quality Assurance Dept.
April 2009	Executive Officer,
	Deputy Head of Manufacturing H.Q.
	and Head of Quality Assurance Dept.
August 2009	Executive Officer, Head of Manufacturing H.Q.
	and Head of Quality Assurance Dept.
une 2010	Director and Head of Manufacturing H.Q.
	and Head of Quality Assurance Dept.
une 2013	Managing Director
	and Head of Manufacturing H.Q.
	and Head of Quality Assurance Dept.
une 2017	Executive Managing Director
	and Head of Manufacturing H.Q.
	and Head of Quality Assurance Dept.
	(To the present)

4. Yasuharu Odachi (July 31, 1958)		
December 2004	Joined the Company	
February 2005	General Manager of	
	Production Technology Dept.	
March 2005	General Manager of	
	Research & Development Dept.	
October 2005	Head of Research & Development Dept.	
	and Quality Assurance Dept.	
April 2006	Executive Officer	
	and Head of Research & Development H.Q.	
	and Quality Assurance Dept.	
April 2008	Executive Officer	
	and Head of Research & Development H.Q.	
June 2008	Director	
	and Head of Research & Development H.Q.	
June 2011	Managing Director	
	and Head of Research & Development H.Q.	
	(To the present)	

## **5. Tomohiro Inano** (December 13, 1962) June 1989 Joined the Company

Julie 1909	Joined the company
August 2003	General Manager of Yushin Precision
	Equipment Trading (Shenzhen) Co., Ltd.
April 2008	General Manager of Chinese Area
	and General Manager of Yushin Precision
	Equipment Trading (Shenzhen) Co., Ltd.
July 2009	Assistant to General Manager of Sales H.Q.
February 2010	Deputy General Manager of Sales H.Q.
March 2011	General Manager of Sales H.Q.
March 2014	Executive Officer
	and General Manager of Sales H.Q.
June 2017	Director and General Manager of Sales H.Q.
	(To the present)

#### 6. Yasuo Nishiguchi (October 9, 1943)

	<b>9</b>
March 1975	Joined Kyoto Ceramic Co., Ltd.
	(currently Kyocera Corporation)
June 1987	Director
June 1992	Senior Managing Director
	and Representative Director
June 1997	Executive Vice president
	and Representative Director
June 1999	President and Representative Director
June 2003	President and Representative Director
	and President and Executive Officer
June 2005	Chairman of the Board
	and Representative Director,
	and Chief Executive Officer
April 2006	Advisor and Director
June 2009	Retired from the office of Director

Outside Director of the Company
(To the present)
Chairman and CEO of Socionext Inc.
(Retired in March 2018)
Outside Director of
YAMADA Consulting Group Co., Ltd.
(To the present)

#### 7. Hiroshi Matsuhisa (August 5, 1947)

June 1976	Research Assistant of school of
	precision engineering in Faculty of Engineering
	at Kyoto University
October 1987	Assistant professor
April 1994	Professor
	(transferred to graduate school of department
	of Mechanical Engineering and Science by a
	reorganization in 1995)
April 2012	Professor emeritus at Kyoto University
June 2014	Outside Director of the Company
	(To the present)
June 2016	Outside Corporate Auditor of
	Technology Seed Incubation Co., Ltd.
	(Retired in June 2018)

#### 8. Reiko Nakayama (April 2, 1959)

April 1983	Joined Japan Associated Finance Co., Ltd.
	(currently JAFCO Co., Ltd)
January 1997	Joined Marusan Securities Co., Ltd.
March 2000	General Manager of Investment information
October 2004	General Manager of Underwriting
October 2008	Part-time Director of LivTech, Inc.
February 2009	Director and Head of Administrative H.Q. of
	LivTech, Inc.
	(Retired in March 2013)
March 2015	Outside Director of LUCKLAND CO.,LTD
March 2016	Director of LUCKLAND CO.,LTD
	(Audits Committee) (To the present)
June 2018	Outside Director of the Company
	(To the present)

# **ESG** - Governance

#### Auditors

### Officer

## 9. Yoshihisa Nakanishi (June 5, 1959)

March 2008	Joined the Company
April 2008	General Manager of Personnel Affairs Section
June 2008	General Manager of Accounting Department
July 2015	General Manager of Internal Audit Office
July 2017	Corporate Auditor of the Company
	(To the present)

#### **10. Yasuhiro Orita** (September 30, 1944)

April 1975	Lawyer registration
May 1985	Established Orita Law Office
	(currently KEYAKI LAW OFFICE)
	(To the present)
June 1994	Outside Corporate Auditor of the Company
	(To the present)
June 1994	(To the present) Outside Corporate Auditor of the Company

#### 11. Hiroho Kamakura (January 27, 1947)

November 1971	Joined Tohmatsu Aoki & Co.
	(currently "Deloitte Touche Tohmatsu LLC")
May 1973	Registered as CPA
July 2012	Outside Corporate Auditor of
	Trusco Nakayama Corporation
	(To the present)
July 2012	Outside Corporate Auditor of the Company
	(To the present)
March 2013	Outside Corporate Auditor of
	FUJIO FOOD SYSTEM CO., LTD.
	(To the present)

#### 12. Michitoshi Morimoto (August 9, 1957)

April 1981	Joined FUJITEC Co., Ltd.
February 1982	Joined Osaka Research Institute of
	Industrial Science and Technology
February 1987	Joined Matsushita Electric Industrial Co., Ltd.
	(Panasonic Corporation)
October 1990	Joined Nomura Research Institute, Ltd.
January 2016	Joined Human Holdings Co., Ltd.
	Executive officer (CIO)
November 2016	Retired from the Human Holdings Co., Ltd.
July 2017	Outside Corporate Auditor of the Company
	(To the present)

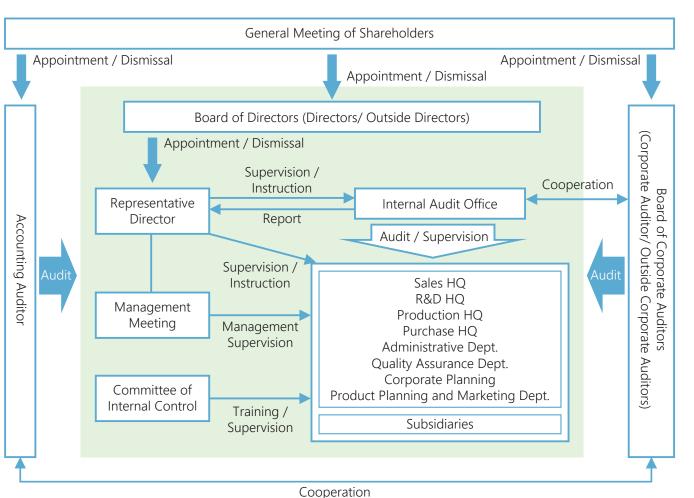
13. Masahito Fukui (June 30, 1960)		
October 2013	Joined the Company as General Manager of	
	Internal Audit Office	
July 2015	General Manager of Accounting Department	
July 2017	Executive Officer and	
	General Manager of Accounting Department	
	(To the present)	

## Basic Views on Corporate Governance

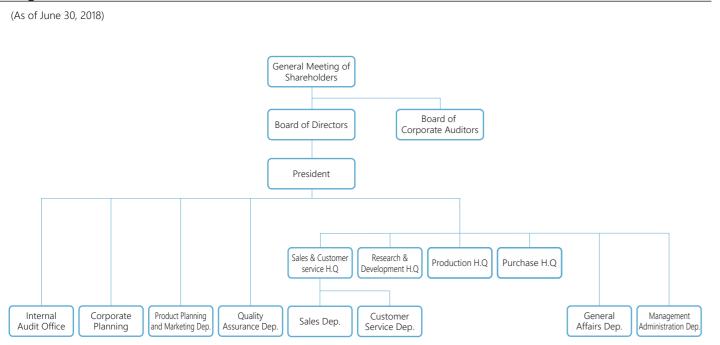
The Company aims at achieving sustainable growth and maximizing the enterprise value for medium- and long-term under the management philosophy with obtaining credibility from all stakeholders surrounding Yushin including shareholders. We strive to strengthen corporate governance with the basic policy of following five items.

- 1. The Company respects the rights of shareholders and ensures equality, as well as strives to improve the environment for executing rights appropriately and protect rights.
- regulations and voluntarily providing information excluding the disclosure.
- 2. The Company strives to sincerely cooperate with stakeholders excluding our shareholders with good sense. 3. The Company strives to ensure the transparency by appropriately making disclosure according to laws and
- 4. The Board of Directors strives to execute its roles and duties appropriately for transparent/fair and flexible decision-making.
- 5. The Company strives to positively communicate with shareholders after sharing the direction of its stable growth for long-term.

## Chart of Corporate Governance System



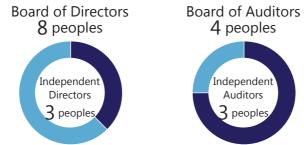
#### Organization Chart



#### Progress of Board of Directors

Under rapidly changing business environment and advancement of globalization, the Company appoints candidates of Directors with a focus on balance among knowledge, experience and expertise, diversity and global viewpoints. Now eight Directors, including three Outside Directors (more than one third of the Board of Directors) who are all independent Directors, take office. The Company will keep the number of the board members that immediate decision-making can be conducted with each member providing his or her expertise and exchanging opinions each other.

Outside Directors now analyze and evaluate whole of the Board of Directors. To further improve the functions of the Board of Directors, analysis and evaluation of effectiveness of the whole Board including their methods are currently examined.



#### Message from New Outside Director - Reiko Nakayama

I have contacted the Japanese technology through the venture capital and stock analyst duties, and have been hoping to contribute through my duties although I am not an engineer. Now I got the opportunity as an outside director of the Company. I would like to meet the expectations of all stakeholders by being conscious of compliance from a global perspective and building a clear long-term growth strategy of the company.



# **ESG** - Environment and Social

#### Continued development of energy-saving products

Yushin continues to develop energy-saving products, such as adopting the optimal design technology jointly studied with Kyoto University for the first time in the world as an extraction robot. The YC series saves electricity by using lighter-weight moving components, and with its economizing vacuum-grip system, greatly reduces its usage of compressed air, and awarded "the Japan Machinery Federation's Energy Efficient Machine" in 2012.



#### Promotion of work-life balance

#### - Child-care leave / Short-time work system

Yushin has adopted a child-care leave and short-time work system more than the law requires. Yushin supports all employees raising their children.

#### - Working Support Team

Working Support Team has been set up to promote the health of employees and the creation of a comfortable working environment. There is full-time public health nurse as a member of the team.

#### - YUSHIN Coming Day

YUSHIN Coming Day is an event that gives employees' families opportunities to visit the H.Q. and factory and deepen interaction and connection. Through such events, YUSHIN seeks to promote employee work-life balance, and continue to revitalize our internal communication.



# Global Network (As of June 30, 2018)



Headquarters & Factory

Korea





China (Shanghai)

Headquarte	rs & Factory		
	YUSHIN PRECISION EQUIPMENT CO., LTD. 555 Kuzetonoshiro-cho, Minami-ku, Kyoto, Japan 612-8205 TEL: +(81)75-933-9555	Technical Center 487 Kuzetsukiyama-ch TEL: +(81)75-933-9555	o, Minami-ku, Kyoto, Japan 601-8203
Subsidiaries	(Sales office)	Subsidiary (Factory	y)
Korea	YUSHIN KOREA CO., LTD. <seoul> Tawon Techno-town F-101, 98 Okuchundong-Ro, Siheung-Shi, Gyeonggi-Do, 15097, Korea TEL: +(82)31-433-9655~6</seoul>	■China	GUANGZHOU YUSHIN PRECISION EQUIPMENT CO., LTD. No.2 Chuangli Road, XiangShan street, Zengcheng Economic & Technological Development District, Guangzhou City, Guangdong Province, China
■China	YUSHIN PRECISION EQUIPMENT TRADING (SHANGHAI) CO., LTD. Unit J1, 17/Floor, No.1800 Zhongshan West Road, Shanghai, 200235 China TEL: +(86)21-6440-1586~7	Representative off	TEL: +(86)20-8269-0091
	YUSHIN PRECISION EQUIPMENT TRADING (SHENZHEN) CO., LTD. 13F Tower 1, Yang Guang Hua Yi Building NO.3003, Nan Hai Ave, Nan Shan District, Shenzhen, 518052, China TEL: +(86)755-8358-0139	PHILIPPINES REPF	RESENTATIVE OFFICE <manila> 2nd Foor RAHA Sulayman Building (Annex) 108 Benavidez Street, Legaspi Village, Makati City, 1229, Philippines TEL: +(63)2-893-7546</manila>
Taiwan	YUSHIN PRECISION EQUIPMENT (TAIWAN) CO., LTD. <taipei></taipei>	Sole Agents	
	10F., No.45, Sec.1, Minquan E. Rd., Zhongshan District, Taipei City 10452, Taiwan (R.O.C.) TEL: +(886)2-2585-0507	■New Zealand	TASMAN MACHINERY LTD. <auckland> 14-16 Auburn Street, Grafton, Auckland 1023, New Zealand TEL: +(64)9-379-5716</auckland>
Indonesia	PT. YUSHIN PRECISION EQUIPMENT INDONESIA <jakarta> RUKO KALIMAS JI. Chairil Anwar No. A15 RT.006 RW.017, Margahayu, Bekasi Timur - Kota Bekasi, Jawa Barat 17112, Indonesia TEL: +(62)21-8835-8185</jakarta>	Australia	TASMAN MACHINERY PTY. LTD. <melbourne> Unit 2/ 84-90 Lakewood Boulevard Braeside3195, Victoria Australia TEL: +(61)3-8587-8200</melbourne>
■Vietnam	YUSHIN PRECISION EQUIPMENT (VIETNAM) CO., LTD. <hanoi> Room No.101, 1st Floor, Schmidt Tower, 239 Xuan Thuy Street, Dich Vong Hau Ward, Cau Giay Dist, Hanoi, 100000, Vietnam TEL: +(84)43-767-3844</hanoi>	■ Turkey	MAR PLASTIK METAL KALIP SAN.VE TIC. LTD. STI. <istanbul> Istanbul Anadolu Yakasi Org. San. Bol. 9. Sokak, No:6 34953 Tuzla, Istanbul, TURKEY TEL: +(90)216-593-20-01</istanbul>
■Malaysia	YUSHIN PRECISION EQUIPMENT SDN. BHD. <kuala lumpur=""> Unit No.C-03A-5, Setiawalk, Persiaran Wawasan, Pusat Bandar Puchong, 47610 Puchong, Selangor Darul Ehsan, Malaysia TEL: +(60)3-5880-5445</kuala>	■The Netherlands	POLYMAC-ROBOTICS B.V. <ede> Morsestraat 20 Ede 6716 AH EDE, The Netherlands TEL: +(31)318-648615</ede>
■Thailand	YUSHIN PRECISION EQUIPMENT (THAILAND) CO., LTD. <bangkok> 179/346 Supalai Place 1st Floor, Soi, Sukhumvit 39, Sukhumvit Road, Klongton Nua, Wattana, Bangkok 10110, Thailand TEL: +(66)2-662-2580</bangkok>	■Canada	EN-PLAS, INC. <toronto> 1395 Morningside Avenue Scarborough, (Toronto) Ontario M1B 3J1, Canada TEL: +(1)416-286-3030</toronto>
India	YUSHIN PRECISION EQUIPMENT (INDIA) PVT. LTD. <chennai> Plot No.7, 4th Floor, Dr.Kannan Tower, Lakshmi Nagar Extension, Arcot Road Porur Chennai 600116, Tamil Nadu, India TEL: +(91)44-4231-8005</chennai>		
■UK	YUSHIN AUTOMATION LIMITED <birmingham> Unit 15-16 Aston Fields Industrial Estate, Aston Road, Bromsgrove, Worcestershire B60 3EX, United Kingdom TEL: +(44)1527-558-218</birmingham>		
■USA	YUSHIN AMERICA, INC. <rhode island=""> 35 Kenney Drive, Cranston, RI 02920 U.S.A. TEL: +(1)401-463-1800</rhode>		

Chubu General Sales Office Higashi-Nihon General Sales Office



Vietnam

#### • Chinaplas 2018 & NPE 2018

Asia's largest plastic and rubber industry trade fair "Chinaplas 2018 Exhibition" was held in Shanghai, China in April 2018. During the period, there were more than 180,000 visitors from all over the world.

Yushin exhibited five new take-out robot "FRA", which introduced the latest technology including "active vibration control" the industry's first vibration control function, "INTU LINE" our proprietary IoT service, and a new type of controller designed based on ergonomics.

It was a good opportunity to appeal our technological advantage to many visitors.

In May 2018, in Florida, USA one of the world's three largest plastic fairs "NPE 2018" was held. We exhibited the take-out robot "FRA" here too, and monitored the operation status of five FRA operated at the exhibition site and two FRA operated in Japan through our proprietary IoT service "INTU LINE", appealing robot improvement for higher factory productivity.



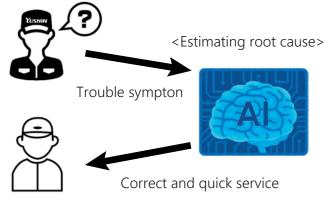
Chinaplas 2018



NPE 2018

#### • Trouble Cause Estimation System Utilizing AI

#### <Detecting the error>



More than 100,000 take-out robots sold by Yushin are currently operated worldwide. In order to maintain these robots, the technical service staff
Estimating root cause> responds to customer inquiries every day, and the huge trouble case data is accumulated in our service department.

This time, we have succeeded in analyzing these data with the latest AI (artificial intelligence) technology and estimating the cause of the trouble. This trouble cause estimation system realizes accurate and prompt service provision which is not influenced by the experience of the service staff when trouble occurs at the customer's factory.

We will promote the use of AI technology furthermore and develop business that leads to productivity improvement of customers' factories.

## **Financial Review**

YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries Year ended March 31, 2018

#### • 1. NET SALES

Net sales increased by 7.9% year on year to 20,878 million yen as a result of strong sales of take-out robots.

#### • 2. OPERATING INCOME

Operating income increased by 11.6% year on year to 2,358 million yen due to the increase in sales and the efficiency improvement led by the production start at the new head office factory although there was an increase in depreciation expenses at the new headquarters factory and distribution cost due to an increase in the number of production shipments.

#### • 3. FINANCIAL CONDITION

#### <Assets>

Total assets increased by 1,811 million yen from the end of the previous fiscal year to 32,572 million yen. This was mainly due to increase of 1,363 million yen in Raw materials and supplies.

#### <Liabilities>

Total liabilities increased by 790 million yen from the end of the previous fiscal year to 6,100 million yen. This was mainly due to increase of 570 million yen in Advances received.

#### <Net assets>

Net assets increased by 1,020 million yen from the end of the previous fiscal year to 26,472 million yen due to increase of Retained earnings by 997 million yen.

## • 4. CASH FLOW

The balance of cash and cash equivalents on March 31, 2018 decreased by 1,927 million yen from the end of the previous fiscal year to 3,763 million yen. Main reasons are as follows.

<Cash flow from operating activities>

Income before income taxes was 2,438 million yen. After deducting 402 million yen in Income taxes paid, cash flow from operating activities for the fiscal year ended March 31, 2018 was a net inflow of 1,223 million yen (it was a net inflow of 1,626 million yen in the previous fiscal year).

<Cash flow from investment activities>

Due to 1,846 million yen in Deposit of time deposit, cash flow from investment activities for the fiscal year ended March 31, 2018 was a net outflow of 2,511 million yen (it was a net outflow of 471 million yen in the previous fiscal year).

<Cash flow from financing activities>

Due to Cash dividends paid of 629 million yen, cash flow from financing activities for the fiscal year ended March 31, 2018 was a net outflow of 659 million yen (it was a net outflow of 678 million yen in the previous fiscal year).

# **Consolidated Balance Sheet**

YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries March 31, 2018

ASSETS	Million	s of Yen	Thousands of U.S. Dollars (Note 1)
	2018	2017	2018
CURRENT ASSETS:			
Cash and cash equivalents (Note 9)	¥ 3,763	¥ 5,690	\$ 35,502
Short-term investments (Notes 9)	1,891	43	17,847
Receivables (Note 9) :			
Trade notes ·····	1,866	1,184	17,608
Trade accounts	5,176	5,295	48,834
Allowance for doubtful receivables	(20)	(21)	(190)
Inventories (Note 4)	5,485	3,833	51,748
Deferred tax assets (Note 7)	436	431	4,114
Other current assets	764	890	7,211
Total current assets ······	19,363	17,348	182,676

#### PROPERTY, PLANT AND EQUIPMENT:

Land	6,133	5,784	57,862
Buildings and structures	8,794	8,816	82,968
Machinery and equipment ·····	561	559	5,301
Furniture and fixtures ·····	1,511	1,465	14,257
Construction in progress	4	5	45
 Total ·····	17,006	16,631	160,436
Accumulated depreciation	(5,122)	(4,376)	(48,328)
— Net property, plant and equipment •••••••••••••••••	11,883	12,255	112,107
· · · · · · · -			

INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 3 and 9)	276	220	2,607
Insurance funds	131	119	1,243
Asset for retirement benefits (Note 5) ·····	274	292	2,588
Deferred tax assets (Note 7) ·····	138	20	1,306
Other assets	504	503	4,762
Total investments and other assets ·····	1,325	1,157	12,506
TOTAL ·····	¥ 32,572	¥ 30,761	\$ 307,291

Construction and other
Advances from customers
Income taxes payable (Note 9)
Accrued expenses
Warranty reserve ·····
Other current liabilities (Note 7)
Total current liabilities ·····

Liability for retirement benefits to directors (Note 5)
Liability for retirement benefits (Note 5)
Deferred tax liabilities (Note 7)
Other
Total long-term liabilities

#### ΕÇ

LIABILITIES AND EQUITY	Million	s of Yen	Thousands o U.S. Dollars (Note 1)
LIABILITIES AND EQUIT	2018	2017	2018
CURRENT LIABILITIES:			
Payables (Note 9) :			
Trade notes ·····	¥ 58	¥ 83	\$ 548
Trade accounts ·····	2,847	2,908	26,859
Construction and other ·····	505	750	4,767
Advances from customers	1,175	604	11,093
Income taxes payable (Note 9)	608	100	5,741
Accrued expenses	485	451	4,575
Warranty reserve ·····	145	122	1,370
Other current liabilities (Note 7)·····	79	77	752
Total current liabilities ·····	5,905	5,100	55,710
ONC TEDM LIADIUTIES.			
LONG-TERM LIABILITIES: Liability for retirement benefits to directors (Note 5) ·····	66	66	630
Liability for retirement benefits (Note 5)	51	53	485
Deferred tax liabilities (Note 7)	25	29	236
Other ·····	52	59	492
Total long-term liabilities	195	209	1,844
		205	1,044
EQUITY (Notes 6 and 12):			
Common stock, authorized, 80,000,000 shares; issued,			
35,638,066 shares in 2018 and 2017* ·····	1,985	1,985	18,732
Capital surplus	2,023	2,023	19,093
Retained earnings ·····	22,270	21,273	210,099
Treasury stock - at cost:			
663,964 shares in 2018 and 663,430 shares in 2017* ••••••	(354)	(353)	(3,347
Accumulated other comprehensive income:			
Unrealized gains on available-for-sale securities	97	58	916
Foreign currency translation adjustments	164	203	1,550
Defined retirement benefit plan	56	67	537
Total ·····	26,243	25,258	247,581
Noncontrolling interests	228	193	2,154
Total equity ·····	26,472	25,451	249,736

See notes to consolidated financial statements.

# **Consolidated Statement of Income**

YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries Year Ended March 31, 2018

	Millions of Yen		Thousands of U.S. Dollars (Note 1)	
	2018	2017	2018	
NET SALES	¥ 20,878	¥ 19,346	\$ 196,968	
COST OF SALES ······	12,417	11,680	117,144	
Gross profit ·····	8,461	7,666	79,824	
ELLING, GENERAL AND				
ADMINISTRATIVE EXPENSES (Note 8)	6,102	5,553	57,571	
Operating income ·····	2,358	2,112	22,252	
THER INCOME (EXPENSES):				
Interest and dividend income	10	10	99	
Foreign exchange loss	(54)	(129)	(512)	
Gain on sale of investment securities		0		
Other-net ·····	123	14	1,161	
Other income (expenses) - net ·····	79	(103)	749	
	2,438	2,009	23,001	
NCOME TAXES (Note 7):				
Current	896	503	8,459	
Deferred	(141)	94	(1,333)	
Total income taxes ·····	755	598	7,125	
ET INCOME	1,682	1,411	15,875	
IONCONTROLLING INTERESTS	56	31	529	
IET INCOME ATTRIBUTABLE TO OWNERS OF				
HE PARENT	¥ 1,626	¥ 1,380	\$ 15,346	
	Ye	en	U.S. Dollars (Note 1)	
ER SHARE OF COMMON STOCK (Notes 2.o, 11, and 12):				
Net income* ·····	¥ 46.51	¥ 39.46	\$ 0.44	
Cash dividends applicable to the year*	33.00	36.00	0.31	

\*Net income has been restated, as appropriate, to reflect a two-for-one stock split effected April 1, 2018. Dividends per share have not been restated to reflect the two-for-one stock split. See notes to consolidated financial statements.

# Consolidated Statement of Comprehensive Income YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries

Year Ended March 31, 2018

	Millions	s of Yen	Thousands of U.S. Dollars (Note 1)
	2018	2017	2018
NET INCOME	¥ 1,682	¥ 1,411	\$ 15,875
<b>OTHER COMPREHENSIVE INCOME (LOSS) (Note 10) :</b> Unrealized gains on available-for-sale securities Foreign currency translation adjustments Defined retirement benefit plan Total other comprehensive loss	38 (31) (10) (3)	24 (59) 17 (17)	363 (292) (101) (30)
COMPREHENSIVE INCOME	¥ 1,679	¥ 1,393	\$ 15,845
TOTAL COMPREHENSIVE INCOME         ATTRIBUTABLE TO :         Owners of the parent         Noncontrolling interests	¥ 1,615 64	¥ 1,359 34	\$ 15,241 603

See notes to consolidated financial statements.

# **Consolidated Statement of Changes in Equity**

YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries Year Ended March 31, 2018

Thousands					Millions	of Ven				
					Accı	umulated C				
Number of Shares of	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock		Foreign Currency Translation Adjustments	Defined Retirement Benefit Plan		Noncontrolling Interests	Total Equity
	¥ 1,985	¥ 2,023	¥ 20,502	¥ (352)	¥ 33	¥ 266	¥ 50	¥24,509	¥ 205	¥ 24,715
			20					20		20
34,975	1,985	2,023	20,522	(352)	33	266	50	24,530	205	24,736
			1,380					1,380		1,380
			(629)					(629)		(629)
(0)				(1)				(1)		(1)
					24	(63)	17	(21)	(12)	(33)
34,975	1,985	2,023	21,273	(353)	58	203	67	25,258	193	25,451
			1,626					1,626		1,626
			(629)					(629)		(629)
(0)				(0)				(0)		(0)
					38	(38)	(10)	(11)	35	23
34,974	¥ 1,985	¥ 2,023	¥ 22,270	¥ (354)	¥ 97	¥ 164	¥ 56	¥ 26,243	¥ 228	¥ 26,472
	Shares of Common Stock* (Note 12) 34,975 34,975 (0) (0) 34,975 (0) (0) (0) (0) (0) (0)	Outstanding Number of Shares of (Met 12)         Common Stock           34,975         ¥         1,985           34,975         1,985           (0)	Outstanding Number of Shares of (mon Stock* Common (Note 12)         Capital Stock           34,975         ¥         1,985         ¥         2,023           34,975         1,985         2,023           (0)	Outstanding Number of Shares of (Mote 12)         Common Stock*         Common Stock         Capital Surplus         Retained Earnings           34,975         1,985         ¥         2,023         ¥         20,502           34,975         1,985         2,023         20,522         1,380           (0)         (0)         1,985         2,023         21,273           (0)         (0)         (0)         (0)         (0)	$\begin{array}{c c} \hline \textbf{Outstanding} \\ \hline \textbf{Number of} \\ Shares of \\ \hline \textbf{Common Stuck* Common Capital Surplus} \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023} \\ \hline \textbf{20} \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023} \\ \hline \textbf{20} \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023} \\ \hline \textbf{20,502 } \hline \textbf{4} \\ \hline \textbf{352} \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023} \\ \hline \textbf{20,502 } \hline \textbf{4} \\ \hline \textbf{352} \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{20,522 } \\ \hline \textbf{352} \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{20,522 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{1,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{34,975 } \hline \textbf{3,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{34,975 } \hline \textbf{3,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{34,975 } \hline \textbf{3,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{34,975 } \hline \textbf{3,985 } \hline \textbf{2,023 } \hline \textbf{21,273 } \\ \hline \textbf{34,975 } \hline \textbf{35,975 } \hline 35$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Accumulated Comprehensive I           Outstanding Number of Shares of (Mote 12)         Common Stock         Common Surplus         Retained Earnings         Treasury Stock         Accumulated C Gains on Available-for- Sale Securities         Foreign Adjustments           34,975         ¥         1,985         ¥         2,023         ¥         20,502         ¥         33         ¥         266           34,975         1,985         2,023         20,522         (352)         ¥         33         266           1,380         (629)         (1)	Outstanding Number of Shares of Common Stock* Common (Note 12)         Capital Stock         Retained Earnings         Treasury Earnings         Accumulated Other Comprehensive Income           34,975         ¥         1,985         ¥         2,023         ¥         20,502         ¥         33         ¥         266         ¥         50           34,975         1,985         2,023         20,522         (352)         ¥         33         ¥         266         ¥         50           1,380         (629)         (1)         1,380         1,380         1,380         1,380         1,380         1,380         1,626         60         1,626         60         1,626         1,626         1,626         1,626         1,626         1,628         203         67           (0)         (0)         (0)         (0)         1,626         1,628         10         10	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Accumulated Other Commo State of Shares of Commo State Common (Note 12)         Capital Surplus         Accumulated Other Commo State Common (Note 12)         Noncontrolling Durealized Surplus           Moncontrolling Stock         Stock         Stock Surplus         Retained Earnings         Treasury Stock         Adjustments Adjustments         Defined Retirement Plan         Noncontrolling Interests           J         34,975         ¥         1,985         ¥         2,023         ¥ 20,502         ¥         33         ¥         266         ¥         50         ¥ 24,509         ¥         205           J         20         20         20         20         20         20         20           J         20         20         33         266         50         ¥ 24,509         ¥         205           J         380         1,380         1,380         1,380         1,380         1,380         1,380         1,22           (0)         (1)         (1)         (1)         (1)         (1)         (1)         (1)           J         34,975         1,985         2,023         21,273         (353)         58         203         67         25,258         193           J

Common Capital Retained Stock Surplus Earnings BALANCE, MARCH 31, 2017 ..... \$ 18,732 \$ 19,093 \$ 200,691 \$ Net income ····· 15,346 (5,939) Cash dividends, \$0.34 per share\*. Purchase of treasury stock ..... Net change in the year ..... BALANCE, MARCH 31, 2018 ..... \$ 18,732 \$ 19,093 \$210,099 \$

\* Shares have been restated, as appropriate, to reflect a two-for-one stock split effected April 1, 2018. Dividends per share have not been restated to reflect the two-for-one stock split. See notes to consolidated financial statements.

## Thousands of U.S. Dollars (Note 1)

					ulated Oth ensive Inc								
Т	reasury Stock	Gair Availa	ealized ns on ble-for- ecurities	C Tr	oreign arrency anslation justments		Defined etirement Benefit Plan		Total	No	ncontrolling Interests		Total Equity
5	(3,339)	\$	552	\$	1,917	\$	638	\$	238,286	\$	1,823	\$	240,110
									15,346				15,346
									(5,939)				(5,939)
	(8)								(8)				(8)
			363		(367)		(101)		(104)		330		225
\$	(3,347)	\$	916	\$	1,550	\$	537	\$	247,581	\$	2,154	\$	249,736
_				_		_		_		_		_	

# Consolidated Statement of Cash Flows

YUSHIN PRECISION EQUIPMENT CO., LTD. and Subsidiaries Years Ended March 31, 2018

	Millions of Yen		Thousands o U.S. Dollars (Note 1)
	2018	2017	2018
OPERATING ACTIVITIES:			
Income before income taxes	¥ 2,438	¥ 2,009	\$ 23,001
Adjustments for:	+ 2,430	+ 2,009	ş 23,001
Income taxes - paid ·····	(402)	(958)	(3,797)
Depreciation and amortization	935	479	8,828
Increase (decrease) in provision for doubtful receivables · · Changes in assets and liabilities:	19	(8)	179
Increase in trade receivables ·····	(536)	(482)	(5,064)
Increase in inventories ·····	(1,661)	(213)	(15,671)
(Decrease) increase in trade payables	(111)	890	(1,048)
Other - net ·····	542	(89)	5,114
Total adjustments ·····	(1,214)	(383)	(11,459)
Net cash provided by operating activities	1,223	1,626	11,541
INVESTING ACTIVITIES:			
Increase in short-term investments	(1,846)	(3)	(17,417)
Purchases of property, plant and equipment ••••••	(572)	(356)	(5,398)
Proceeds from sales of property, plant and equipment	53	4	509
Purchases of investment securities	(0)	(0)	(1)
Proceeds from sales of investment securities		0	
Other - net ·····	(147)	(117)	(1,387)
Net cash used in investing activities	(2,511)	(471)	(23,696)
FINANCING ACTIVITIES:			
Dividends paid ·····	(629)	(629)	(5,937)
Dividends paid to noncontrolling interests ·····	(28)	(50)	(273)
Purchase of treasury stock	(0)	(1)	(8)
Other - net ·····		3	
Net cash used in financing activities	(659)	(678)	(6,218)
EFFECT OF EXCHANGE RATE CHANGES ON			
CASH AND CASH EQUIVALENTS	20	(84)	190
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(1,927)	392	(18,182)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	5,690	5,297	53,685
CASH AND CASH EQUIVALENTS, END OF YEAR	¥ 3,763	¥ 5,690	\$ 35,502

See notes to consolidated financial statements

# Notes to Consolidated Financial Statements

YUSHIN PRECISION EOUIPMENT CO., LTD. and Subsidiaries Years Ended March 31, 2018

## 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2017 consolidated financial statements to conform to the classifications used in 2018.

The fiscal year end dates of all consolidated subsidiaries except for Yushin Precision Equipment (India) Pvt. Ltd. are different from that of the

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation - The consolidated financial statements as of March 31, 2018, include the accounts of the Company and all of its subsidiaries (together, the "Group").

Under the control concept, those companies in which the Company is able to directly exercise control over operations are fully consolidated.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

#### b. Unification of Accounting Policies Applied to Foreign

Subsidiaries for the Consolidated Financial Statements - Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America (Financial Accounting Standards Board Accounting Standards Codification) tentatively may be used for the consolidation process, except for the following items which should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting.

- c. Cash Equivalents Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value. Cash equivalents include time deposits which mature or become due within three months of the date of acquisition.
- d. Inventories Inventories are principally stated at the lower of cost, determined by the specific identification method for finished products and work in process, and by the average method for raw materials and supplies, or net selling value.
- e. Securities Securities are investment securities in the consolidated balance sheet. All investment securities are classified as

- consolidated balance sheet date of March 31. They are dated December 31, and the financial statements of these subsidiaries as of the provisional closing date of March 31 are used for consolidation purposes.
- The consolidated financial statements are stated in Japanese yen, the currency of the country in which Yushin Precision Equipment Co., Ltd. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥106 to \$1, the approximate rate of exchange at March 31, 2018. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.
- Amounts less than one million yen and one thousand U.S. dollars are rounded down, except for per-share data. Therefore, total or subtotal amounts may not correspond with the aggregation of such account balances.

available-for-sale securities, which are not classified as either trading securities or held-to-maturity debt securities, and are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. The cost of securities sold is determined based on the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

- f. Property, Plant and Equipment Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment of the Group is principally computed by the declining-balance method at rates based on the estimated useful lives of the assets. The range of useful lives is principally from 13 to 40 years for buildings and structures and from 5 to 12 years for machinery and equipment.
- g. Long-Lived Assets The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- h. Warranty Reserve In order to provide for future warranty expenses for the Group's products, a warranty reserve is estimated and recorded principally on the basis of the Company's historical experience.
- i. Retirement Benefits The Company has a funded defined benefit pension plan and a funded defined contribution pension plan covering substantially all of its employees. Certain subsidiaries have an unfunded defined benefit plan or an unfunded defined contribution plan.

The Company accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Actuarial gains and losses that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects and are recognized in profit or loss over 10 to 16 years, no longer than the expected average remaining service period of the employees. The discount rate is determined using a single weighted-average discount rate reflecting the estimated timing and amount of benefit payment.

Retirement benefits to directors are provided at the estimated amount which would be required if all directors retired at the balance sheet date. The Company terminated its retirement benefit plan for directors on June 29, 2006, and no additional provisions have been recorded since then. As of March 31, 2018 and 2017, the balance of the liability for retirement benefits to directors was ¥66 million (\$630 thousand), and ¥66 million provided in proportion to the term that present directors had been in place before June 29, 2006.

- *j. Research and Development Costs* Research and development costs are charged to income as incurred.
- **k.** Bonuses to Directors Bonuses to directors are accrued at the year-end to which such bonuses are attributable.
- I. Income Taxes The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.
- *m. Foreign Currency Transactions -* All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts.
- *n. Foreign Currency Financial Statements* The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity. Revenue and expense accounts of consolidated foreign subsidiaries are translated into Japanese yen at the average exchange rate.
- **o. Per-Share Information** Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted net income per share is not disclosed as there are no outstanding potentially dilutive securities.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

On April 1, 2018, the Company effected a two-for-one stock split based on the resolution of the Board of Directors meeting held on March 7, 2018. All prior year share and per share figures excluding dividends per share have been restated to reflect the impact of the stock split, and to provide data on a basis comparable to the year ended March 31, 2018. Such restatements include calculations regarding the Company's weighted-average number of common shares, and basic net income per share.

**p. Accounting Changes and Error Corrections** - Under ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections," and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections," accounting treatments are required as follows: (1) Changes in Accounting Policies -When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions. (2) Changes in Presentation - When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation. (3) Changes in Accounting Estimates - A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods. (4) Corrections of Prior-Period Errors -When an error in prior-period financial statements is discovered, those statements are restated.

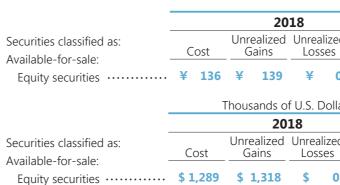
- *q. New Accounting Pronouncements* On March 30, 2018, the ASBJ issued ASBJ Statement No. 29, " Accounting Standard for Revenue Recognition" and ASBJ Guidance No. 30, " Implementation Guidance on Accounting Standard for Revenue Recognition. " The core principle of the standard and guidance is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity should recognize revenue in accordance with that core principle by applying the following steps:
- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

The accounting standard and guidance are effective for annual periods beginning on or after April 1, 2021. Earlier application is permitted for annual periods beginning on or after April 1, 2018. The Company is in the process of determining the period from which the Company will apply the accounting standard and guidance. The Company is currently evaluating the effect that the adoption of the accounting standard and guidance will have on its consolidated financial statements.

#### 3. SECURITIES

#### (1) Investment Securities

The costs and aggregate fair values of investment securities as of March 31, 2018 and 2017, were as follows:



(2) Proceeds and realized gains and realized losses of the available-for-sale securities which were sold during the years ended March 31, 2017, were as follows:

March 31, 2017	Millions of Yen				
Available-for-sale :	Proceeds	Realized Gains			
Equity securities ·····	¥ 0	¥ 0			

For the year ended March 31, 2018, the proceeds, realized gains, and realized losses are not disclosed since there was no available-for-sale securities sold during the year ended March 31, 2018.

#### 4. INVENTORIES

Ir

f

Inventories at March 31, 2018 and 2017, consisted of the		Millions	Thousands o U.S. Dollars			
following:	2	<b>2018</b> 2017		2018		
Finished products	¥	825	¥	769	\$	7,786
Work in process		1,117		884		10,538
Raw materials and supplies		3,542		2,179		33,423
Total ·····	¥	5,485	¥	3,833	\$	51,748

#### • 5. RETIREMENT AND PENSION PLANS

The Company has severance payment plans for employees. Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment or annuity payments from a trustee.

The Company has a funded defined benefit pension plan and a funded defined contribution pension plan for employees which cover approximately 50% each of their benefits. Certain subsidiaries have an unfunded defined contribution plan.

Millions of Yen												
			2017									
ed	Fair	air Value		Cost	Unrealized Unrealized ost Gains Losses			Fair	Value			
0	¥	276	¥	136	¥	84	¥	0	¥	220		
lar	S											
ed	Fair	Value										
0	\$ 2	2,607										

#### (1) The changes in defined benefit obligations for the years ended March 31, 2018 and 2017, were as follows:

	Million	I housands U.S. Dollar			
2	018	2	2017		2018
¥	597	¥	552	\$	5,640
	56		55		534
	2		1		20
	(0)		(3)		(6)
	(10)		(8)		(102)
	(6)		0		(64)
¥	638	¥	597	\$	6,022
	2 ¥ ¥	2018 ¥ 597 56 2 (0) (10) (6)	¥ 597 ¥ 56 2 (0) (10) (6)	2018         2017           ¥         597         ¥         552           56         55         2         1           (0)         (3)         (10)         (8)           (6)         0         0         1	Millions of Yen         U.S.           2018         2017         3           ¥         597         ¥         552         \$           56         55         2         1         (0)         (3)           (10)         (8)         0         0         (6)         0

(2) The changes in plan assets for the years ended March 31, 2018 and 2017, were as follows:

		Million			usands of 5. Dollars	
	2	2018		2017		2018
Balance at beginning of year		836	¥	774	\$	7,896
Expected return on plan assets		8		7		78
Actuarial gains (losses)		(16)		21		(157)
Contributions from the employer		40		40		378
Benefits paid ·····		(7)		(7)		(71)
Balance at end of year ••••••	¥	861	¥	836	\$	8,124

(3) Reconciliations between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligations and plan assets as of years ended March 31, 2018 and 2017, were as follows:

		Million		 ousands of S. Dollars	
	2	2018	2017		2018
Funded defined benefit obligations ••••••••••••••••••••••••••••••••••••		586 (861)	¥	544 (836)	\$ 5,536 (8,124)
Total Unfunded defined benefit obligations		(274) 51		(292) 53	 (2,588) 485
Net assets arising from defined benefit obligations	¥	(222)	¥	(239)	\$ (2,102)
		Million	s of Yen		ousands of S. Dollars
	2	2018	2	2017	2018
Liability for retirement benefits ••••••••••••••••••••••••••••••••••••	¥	51 (274)	¥	53 (292)	\$ 485 (2,588)
Net assets arising from defined benefit obligations	¥	(222)	¥	(239)	\$ (2,102)

(4) The components of net periodic benefit costs for the years ended March 31, 2018 and 2017, were as follows:

	Millions of Yen			Thousands c U.S. Dollars		
	20	018	2	017	2	018
Service cost	¥	56	¥	55	\$	534
Interest cost ·····		2		1		20
Expected return on plan assets		(8)		(7)		(78)
Recognized actuarial gains		(0)		(0)		(6)
Net periodic benefit costs ·····	¥	49	¥	49	\$	469

for the years ended March 31, 2018 and 2017, were as follows:
Actuarial losses (gains)
(6) Amounts recognized in accumulated other comprehensive income benefit plan as of March 31, 2018 and 2017, were as follows:
Unrecognized actuarial gains ·····
<ul> <li>(7) Plan assets</li> <li>a. Components of plan assets</li> <li>Plan assets as of March 31, 2018 and 2017, consisted of the follo</li> </ul>
Domestic debt investments Domestic equity investments Foreign debt investments Foreign equity investments General accounts Others
Total
Others mainly consists of short-term funds and alternative.
b. Method of determining the expected rate of return on plan asse The expected rate of return on plan assets is determined consic which are expected currently and in the future from the various
(8) Assumptions used for the years ended March 31, 2018 and 2017, w
– Discount rate •••••• Expected rate of return on plan assets •••••••••••
(9) Defined contribution plans

• 6. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

a. Dividends

. . . . . . . .

Thousands of

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria and, accordingly, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon

(5) Amounts recognized in other comprehensive income (before i for the years ended March 31, 2018 and 2017, were as follows:		ax effect) in r	espect of c	defined retir		eneit plan Isands of
		Million	s of Yen		U.S.	Dollars
	2	018	20	017	2	2018
Actuarial losses (gains)	¥	(15)	¥	25	\$	(145)

(before income tax effect) in respect of defined retirement

	Million	s of Yen			isands of Dollars
20	018	2	017	2	2018
¥	81	¥	97	\$	773

wing:

2018	2017
0.0 %	0.1 %
16.9	17.2
6.2	7.8
23.1	25.8
3.4	3.2
50.4	45.9
100.0 %	100.0 %

#### ets

dering the long-term rates of return s components of the plan assets.

vere set forth as follows:

2018	2017
0.3 %	0.4 %
1.0	10

The contributions to the defined contribution pension plan of the Company and the defined contribution plan of certain subsidiary were ¥56 million (\$532 thousand) and ¥52 million for the years ended March 31, 2018 and 2017, respectively.

> resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

#### c. Treasury Stock and Treasury Stock Acquisition Rights The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors.

The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are

presented as a separate component of equity or deducted directly from stock acquisition rights.

On April 1, 2018, the Company made a two-for-one stock split by way of a free share distribution based on the resolution of the Board of Directors meeting held on March 7, 2018.

Thousands of

#### • 7. INCOME TAXES

The Company is subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.8% each for the years ended March 31, 2018 and 2017.

The tax effects of significant temporary differences which resulted in deferred tax assets and liabilities at March 31, 2018 and 2017, were as follows:

	Million	ns of Yen	Thousands of U.S. Dollars
	2018	2017	2018
Deferred tax assets:			
Inventories	¥ 270	¥ 249	\$ 2,551
Building depreciation	194	94	1,830
Software ·····	176	133	1,664
Enterprise tax payable ·····	29	1	279
Advances received		40	
Accrued bonuses	78	77	736
Warranty reserve ·····	25	27	244
Retirement benefits to directors ••••••	20	20	192
Other ·····	67	78	640
Total ·····	¥ 862	¥ 723	\$ 8,138
Deferred tax liabilities:			
Undistributed earnings of foreign subsidiaries ······	¥ 167	¥ 157	\$ 1,584
Asset for retirement benefits	58	59	553
Unrealized gains on available-for-sale securities	42	24	402
Defined retirement benefit plan	25	29	235
Other ·····	26	37	251
Total ·····	¥ 320	¥ 308	\$ 3,027
Net deferred tax assets ······	¥ 541	¥ 414	\$ 5,110

	Million	is of Yen	U.S. Dollars
	2018	2017	2018
Current assets - Deferred tax assets	¥ 436	¥ 431	\$ 4,114
Investments and other assets - Deferred tax assets	138	20	1,306
Current liabilities - Other current liabilities	(7)	(7)	(73)
Long-term liabilities - Deferred tax liabilities	(25)	(29)	(236)
Net deferred tax assets ·····	¥ 541	¥ 414	\$ 5,110

For the years ended March 31, 2018 and 2017, a reconciliation is not disclosed since the difference of the normal effective statutory tax rate and actual effective tax rate is less than 5.0% of the normal effective statutory tax rate.

#### 8. RESEARCH AND DEVELOPMENT COSTS

Research and development costs charged to income were ¥598 million (\$5,647 thousand) and ¥619 million for the years ended March 31, 2018 and 2017, respectively.

## • 9. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group policy for Financial Instruments

The Group does not use financial instruments for speculative purposes based on its capital financing plan. Cash surpluses, if any, are invested in low-risk financial assets, including short-term time deposits. Funds on hand are used to fund its ongoing operations. Derivatives are not used for speculative purposes, but to manage exposure to financial risks.

(2) Nature and Extent of Risks Arising from Financial Instruments Receivables, such as trade notes and trade accounts, are exposed to customer credit risk. Receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates. Investment securities are exposed to the risk of market price fluctuations. Payment terms of payables, such as trade notes and trade accounts, are primarily less than four months. Payment terms of income taxes payable and payables - construction and other are primarily less than one year.

Credit risk management

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables on the basis of internal guidelines, which include monitoring of payment terms and balances of major customers by each business administration department to identify the default risk of customers at an early stage. Investment securities are managed by monitoring market values and financial position of issuers on a regular basis.

(4) Fair Value of Financial Instruments

		Millions of Yen		Thou	sands of U.S. [	Dollars
	Carrying Amount	Fair Value (	Unrealized Gains/Losses	Carrying Amount	Fair Value	Unrealized Gains/Losses
March 31, 2018						
Cash and cash equivalents •••••••	¥ 3,763	¥ 3,763		\$ 35,502	\$ 35,502	
Short-term investments ••••••	1,891	1,891		17,847	17,847	
Receivables	7,042	7,042		66,442	66,442	
Investment securities	276	276		2,607	2,607	
Total •••••	¥ 12,974	¥ 12,974		\$ 122,400	\$ 122,400	
Payables	¥ 3,410	¥ 3,410		\$ 32,175	\$ 32,175	
Income taxes payable ••••••	608	608		5,741	5,741	
Total •••••	¥ 4,019	¥ 4,019		\$ 37,917	\$ 37,917	

<sup>(3)</sup> Risk Management for Financial Instruments

#### • 10. OTHER COMPREHENSIVE INCOME (LOSS)

		Millions of Yer	า
	Carrying Amount	Fair Value	Unrealized Gains/Losses
March 31, 2017			
Cash and cash equivalents Short-term investments Receivables Investment securities	¥ 5,690 43 6,479 220	¥ 5,690 43 6,479 220	
Total ·····	¥ 12,435	¥ 12,435	
Payables ····· Income taxes payable ·····	¥ 3,743 100	¥ 3,743 100	
Total	¥ 3,843	¥ 3,843	

#### Cash and Cash Equivalents, Short-Term Investments, Receivables and Payables, and Income Taxes Payable

The carrying values of cash and cash equivalents, short-term investments, receivables and payables, and income taxes payable approximate fair value because of their short maturities.

#### Investment Securities

The fair values of investment securities are measured at the quoted market price of the stock exchange for the equity instruments. Fair value information for investment securities by classification is included in Note 3.

(5) Maturity Analysis for Financial Assets with Contractual Maturities

		Million	s of Yen	
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
March 31, 2018 Cash and cash equivalents Short-term investments Receivables	¥ 3,763 1,891 7,042			
Total	¥ 12,698		=	
		Million	s of Yen	
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
March 31, 2017 Cash and cash equivalents ······ Short-term investments ······ Receivables ·····	¥ 5,690 43 6,479			
Total	¥ 12,214		=	
		Thousands of	of U.S. Dollars	
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
March 31, 2018 Cash and cash equivalents Short-term investments Receivables	\$ 35,502 17,847 66,442			
Total ·····	\$ 119,792			

		Million	s of yen		0.5.	Dollars
		2018		2017	2	2018
Unrealized gains on available-for-sale see		V FF	V	20		522
Amount arising during the year Reclassification adjustments to profit or lo		¥ 55 0	¥	36	\$	523 0
Amount before income tax effect		55		(0)		523
Income tax effect ······						
Total		(16)		(10)		(159)
l otal	•••••	¥ 38	¥	24	\$	363
Foreign currency translation adjustmen	ts:			(50)	•	
Adjustments arising during the year		¥ (31)	¥	(59)	\$	(292)
Amount before income tax effect		(31)		(59)		(292)
Total ·····		¥ (31)	¥	(59)	\$	(292)
Defined retirement benefit plan:						
Adjustments arising during the year		¥ (16)		25	\$	(151)
Reclassification adjustments to profit or lo		0		(0)		6
		(15)		25		(145)
Amount before income tax effect	• • • • • • • • • • • • • • • • • • • •			25		
		4				44
Amount before income tax effect				(7) 17	\$	
Amount before income tax effect ······ Income tax effect ····· Total ····		4	¥	(7)	\$	44 (101) (30)
Amount before income tax effect ······· Income tax effect ····· Total ···· Total other comprehensive loss		4 ¥ (10) ¥ (3)		(7) 17 (17)	= <u>\$</u>	(101)
Amount before income tax effect Income tax effect Total Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f	or the years ended M Millions of Yen	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		(7) 17 (17) as follows: Yen	=\$	(101) (30) U.S.
Amount before income tax effect ······ Income tax effect ····· Total ···· <b>Total other comprehensive loss</b> <b>NET INCOME PER SHARE</b> ils of the basic net income per share (EPS) f	or the years ended M	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares		(7) 17 (17) as follows: Yen	= <u>\$</u>	(101 (30)
Amount before income tax effect ······ Income tax effect ····· Total ···· <b>Total other comprehensive loss</b> <b>NET INCOME PER SHARE</b> ils of the basic net income per share (EPS) f <b>Year Ended March 31, 2018:</b>	or the years ended M Millions of Yen	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		(7) 17 (17) as follows: Yen	=\$	(101) (30) U.S.
Amount before income tax effect ······ Income tax effect ····· Total ···· <b>Total other comprehensive loss</b> <b>NET INCOME PER SHARE</b> ils of the basic net income per share (EPS) f <b>Year Ended March 31, 2018:</b> Basic EPS	or the years ended M Millions of Yen	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		(7) 17 (17) as follows: Yen	=\$	(101 (30)
Amount before income tax effect ······ Income tax effect ····· Total ···· <b>Total other comprehensive loss</b> <b>NET INCOME PER SHARE</b> ils of the basic net income per share (EPS) f <b>Year Ended March 31, 2018:</b> Basic EPS Net income available to common shareholders ·····	or the years ended M Millions of Yen Net Income	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		(7) 17 (17) as follows: Yen	=\$	(101) (30) U.S. ollars
Amount before income tax effect ······ Income tax effect ····· Total ····· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ····· Year Ended March 31, 2017: Basic EPS	or the years ended M Millions of Yen Net Income	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		(7) 17 (17) as follows: Yen	=\$	(101) (30) U.S. ollars
Amount before income tax effect ······ Income tax effect ····· Total ····· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ·····	or the years ended M Millions of Yen Net Income	4 ¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		(7) 17 (17) as follows: Yen	=\$	(101) (30) U.S. ollars

		Millions	s of yen	U.S. Dollars
Unrealized asias as sociable for sale as		2018	2017	2018
Unrealized gains on available-for-sale sec Amount arising during the year		¥ 55	¥ 36	\$ 523
Reclassification adjustments to profit or los		÷ 55 0	(0)	φ 525 0
Amount before income tax effect		55	35	523
Income tax effect		(16)	(10)	(159)
Total ·····		¥ 38	¥ 24	\$ 363
Foreign currency translation adjustment		¥ (31)	¥ (59)	\$ (292)
Adjustments arising during the year		(31)	(59)	(292)
Amount before income tax effect		¥ (31)	¥ (59)	\$ (292)
Total ·····		+ (51)	+ (33)	= <del>- (292)</del>
Defined retirement benefit plan:				
Adjustments arising during the year		¥ (16)	25	\$ (151)
Reclassification adjustments to profit or los	ss	0	(0)	6
Amount before income tax effect		(15)	25	(145)
Income tax effect ·····		4	(7)	44
		4 ¥ (10)	(7) 17	
Income tax effect ····· Total ····				\$ (101)
Income tax effect ····· Total ···· Total other comprehensive loss		¥ (10) ¥ (3)	17 ¥ (17)	\$ (101) \$ (30)
Income tax effect Total Total other comprehensive loss NET INCOME PER SHARE	or the years ended M Millions of Yen	¥ (10) ¥ (3) 4rch 31, 2018 and 20 Thousands of Shares Weighted-	¥ (17) ¥ (17)	s: U.S. Dollars
Income tax effect ·····	or the years ended M	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares	¥ (17) ¥ (17)	s: U.S.
Income tax effect Total Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) fo	or the years ended M Millions of Yen	¥ (10) ¥ (3) 4rch 31, 2018 and 20 Thousands of Shares Weighted-	¥ (17) ¥ (17)	s: U.S. Dollars
Income tax effect ····· Total ····· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) for Year Ended March 31, 2018: Basic EPS	or the years ended M Millions of Yen	¥ (10) ¥ (3) 4rch 31, 2018 and 20 Thousands of Shares Weighted-	¥ (17) ¥ (17)	s: U.S. Dollars
Income tax effect ····· Total ···· Total other comprehensive loss <b>NET INCOME PER SHARE</b> wils of the basic net income per share (EPS) for <b>Year Ended March 31, 2018:</b> Basic EPS Net income available to common shareholders ·····	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares	17 ¥ (17) 17, were as follow: Yen	s: EPS
Income tax effect Total Total other comprehensive loss <u>NET INCOME PER SHARE</u> iils of the basic net income per share (EPS) for Year Ended March 31, 2018: Basic EPS Net income available to common shareholders Year Ended March 31, 2017:	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares	17 ¥ (17) 17, were as follow: Yen	s: EPS

		Millions	s of yen		U.S. Dolla		
	•.•	2018	ź	2017	2	2018	
Unrealized gains on available-for-sale see Amount arising during the year		¥ 55	¥	36	\$	523	
Reclassification adjustments to profit or lo		÷ 55 0	+	(0)	Ą	0	
Amount before income tax effect		55		35		523	
Income tax effect ······		(16)		(10)		(159)	
Total		¥ 38	¥	24	\$	363	
10101		<u> </u>		24	Ψ	505	
Foreign currency translation adjustmen	ts:	¥ (31)	¥	(59)	\$	(292)	
Adjustments arising during the year	•••••	¥ (31) (31)	Ŧ	(59)	- <del>-</del>	(292)	
Amount before income tax effect			¥	. ,			
Total ·····	¥ (31)	¥	(59)	\$	(292)		
Defined retirement benefit plan:							
Adjustments arising during the year		¥ (16)		25	\$	(151)	
Reclassification adjustments to profit or lo	SS	0		(0)		6	
3		(15)		25		(145)	
Amount before income tax effect							
Amount before income tax effect ·······		4		(7)		44	
		4 ¥ (10)		(7) 17	\$		
Income tax effect ····· Total ····			¥	( )	\$	44 (101) (30)	
Income tax effect ····· Total ···· Total other comprehensive loss		¥ (10) ¥ (3)		(17)		(101)	
Income tax effect ····· Total ····· Total other comprehensive loss	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		17 (17) as follows: Yen	D	(101) (30) U.S.	
Income tax effect ·····	or the years ended M	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares		17 (17) as follows: Yen		(101 (30	
Income tax effect ····· Total ····· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018:	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		17 (17) as follows: Yen	D	(101) (30) U.S.	
Income tax effect ····· Total ···· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		17 (17) as follows: Yen	D	(101) (30) U.S.	
Income tax effect ····· Total ····· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ······	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		17 (17) as follows: Yen	EPS	(101) (30) U.S. vollars	
Income tax effect ····· Total ···· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ···· Year Ended March 31, 2017: Basic EPS	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		17 (17) as follows: Yen	EPS	(101) (30) U.S. vollars	
Income tax effect ····· Total ····· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ······	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		17 (17) as follows: Yen	EPS	(101) (30) U.S. jollars	

#### **11**.

Deta

		Million	s of Yen		U.S. Doll		
	•.•	2018		2017	2	2018	
Unrealized gains on available-for-sale sec Amount arising during the year ······		¥ 55	¥	36	\$	523	
Reclassification adjustments to profit or los		÷ 55 0	+	(0)	φ	0	
Amount before income tax effect		55		35		523	
Income tax effect ······		(16)		(10)		(159)	
Total		¥ 38	¥	24	\$	363	
oreign currency translation adjustment	ts:	¥ (31)	V	(EQ)	¢	(202)	
Adjustments arising during the year	•••••	¥ (31) (31)	¥	(59)	\$	(292)	
Amount before income tax effect	(- <i>1</i>	¥	(59)	\$	(292)		
Total ·····	•••••	¥ (31)		(59)	<b>–</b>	(292)	
Defined retirement benefit plan:							
Adjustments arising during the year		¥ (16)		25	\$	(151)	
Reclassification adjustments to profit or lo		0		(0)	Ť	6	
Amount before income tax effect		(15)		25		(145)	
		( - )					
Income tax effect ······		4		(7)		44	
		4 ¥ (10)		(7) 17	\$		
Income tax effect ·····			¥	( )	\$	(101)	
Income tax effect ····· Total ····· Total other comprehensive loss	or the years ended M	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of		17 (17) as follows:	\$	(101) (30) U.S.	
Income tax effect ····· Total ····· Total other comprehensive loss		¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares		(17)	\$	(101)	
Income tax effect ····· Total ····· Fotal other comprehensive loss NET INCOME PER SHARE Is of the basic net income per share (EPS) fo	or the years ended M	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of		17 (17) as follows: Yen	\$	(101) (30) U.S.	
Income tax effect ······	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		17 (17) as follows: Yen	\$ 	(101) (30) U.S.	
Income tax effect ····· Total ····· Fotal other comprehensive loss NET INCOME PER SHARE Is of the basic net income per share (EPS) for Year Ended March 31, 2018:	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		17 (17) as follows: Yen	\$ 	(101) (30) U.S.	
Income tax effect ····· Total ····· Total other comprehensive loss IET INCOME PER SHARE Is of the basic net income per share (EPS) for Year Ended March 31, 2018: Basic EPS	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-		17 (17) as follows: Yen	\$ 	(101) (30) U.S.	
Income tax effect ····· Total ····· <b>Total other comprehensive loss</b> <b>IET INCOME PER SHARE</b> Is of the basic net income per share (EPS) for <b>Year Ended March 31, 2018:</b> Basic EPS Net income available to common shareholders ·····	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		17 (17) as follows: Yen	=    EPS	(101) (30) U.S. jollars	
Income tax effect ····· Total ···· <b>Fotal other comprehensive loss</b> <b>NET INCOME PER SHARE</b> Is of the basic net income per share (EPS) for <b>Year Ended March 31, 2018:</b> Basic EPS Net income available to common shareholders ···· <b>Year Ended March 31, 2017:</b> Basic EPS	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		17 (17) as follows: Yen	=    EPS	(101) (30) U.S. jollars	
Income tax effect ······ Total ····· Fotal other comprehensive loss NET INCOME PER SHARE Is of the basic net income per share (EPS) for Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ······	or the years ended M Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares		17 (17) as follows: Yen	=    EPS	(101) (30) U.S. jollars	

		Millions	SUITEII	U.S. Dollars
	•.•	2018	2017	2018
Unrealized gains on available-for-sale see Amount arising during the year		¥ 55	¥ 36	\$ 523
Reclassification adjustments to profit or lo		÷ 55 0	+ 50	÷ 525
Amount before income tax effect		55	35	523
Income tax effect		(16)	(10)	(159)
Total		¥ 38	¥ 24	\$ 363
10141		<u>+ 30</u>	<u>+ 24</u>	<del></del> <del></del>
oreign currency translation adjustmen	ts:	V (21)	V (50)	¢ (202)
Adjustments arising during the year		¥ (31)	¥ (59)	<u>\$ (292)</u>
Amount before income tax effect	(31)	(59)	(292)	
Total ·····		¥ (31)	¥ (59)	\$ (292)
Defined retirement benefit plan:				
Adjustments arising during the year		¥ (16)	25	\$ (151)
Reclassification adjustments to profit or lo		0	(0)	6
Amount before income tax effect		(15)	25	(145)
Amount before income tax effect ••••••		()		(/
		4	(7)	44
Income tax effect		4 ¥ (10)	(7)	
Income tax effect ····· Total ····				\$ (101)
Income tax effect Total Total other comprehensive loss		¥ (10) ¥ (3) arch 31, 2018 and 20	17 ¥ (17)	\$ (101) \$ (30)
Income tax effect Total Fotal other comprehensive loss		¥ (10) ¥ (3)	17 ¥ (17)	\$ (101
Income tax effect Total Fotal other comprehensive loss NET INCOME PER SHARE Is of the basic net income per share (EPS) f	or the years ended M	¥ (10) ¥ (3) Arch 31, 2018 and 20 Thousands of	17 ¥ (17) 17, were as follows	(101) \$ (101) \$ (30) \$
Income tax effect ·····	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-	17 ¥ (17) 17, were as follows	\$ (101) \$ (30) :: U.S. Dollars
Income tax effect Total Total other comprehensive loss INCOME PER SHARE Is of the basic net income per share (EPS) f	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-	17 ¥ (17) 17, were as follows	(30) \$ (30) :: U.S. Dollars
Income tax effect ····· Total ···· Fotal other comprehensive loss NET INCOME PER SHARE Is of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS	or the years ended M Millions of Yen	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted-	17 ¥ (17) 17, were as follows	\$ (101) \$ (30) :: U.S. Dollars
Income tax effect	or the years ended M. Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares	17 ¥ (17) 17, were as follows Yen	\$ (101) \$ (30) :: U.S. Dollars EPS
Income tax effect ····· Total ···· Total other comprehensive loss NET INCOME PER SHARE ils of the basic net income per share (EPS) f Year Ended March 31, 2018: Basic EPS Net income available to common shareholders ····· Year Ended March 31, 2017:	or the years ended M. Millions of Yen Net Income	¥ (10) ¥ (3) arch 31, 2018 and 20 Thousands of Shares Weighted- Average Shares	17 ¥ (17) 17, were as follows Yen	\$ (101) \$ (30) :: U.S. Dollars EPS

assuming that the Company implemented a stock split as of the consolidated fiscal year beginning April 1, 2017.

## • 12. SUBSEQUENT EVENTS

#### Stock Split and Amendment of Articles of Incorporation

The Board of Directors resolved to make a two-for-one stock split and amended the part of the articles of incorporation at the meeting on March 7, 2018.

The components of other comprehensive income (loss) for the years ended March 31, 2018 and 2017, were as follows:

#### (1) Purpose of the Stock Split

The purpose of the stock split was to increase the liquidity of shares and broaden investor base in the market by improving the investment environment.

#### (2) Details of the Stock Split

a. Method of stock split

The Company made a two-for-one stock split for each one common share owned by shareholders who are recorded on the final list of shareholders at the end of the fiscal year.

#### b. Increase in the number of shares after the stock split

Total number of outstanding shares before the split:	17,819,033 shares
Increase in the number of shares after the split:	17,819,033 shares
Total number of outstanding shares after the split:	35,638,066 shares
The total number of authorized shares after the split:	80,000,000 shares

#### c. Schedule

Record date announcement:	Wednesday, March 14, 2018
Record date:	Saturday, March 31, 2018
The effective date:	Sunday, April 1, 2018

d. Impact on per share after the stock split See notes to net income per share information (Note 11).

#### (3) Amendment of the Articles of Incorporation

a. Purpose of the amendment of the article of incorporation

Effective April 1, we changed the total number of authorized shares in accordance with Companies Act 184.2. The total number of authorized shares is prescribed by Provision 5 in the articles of incorporation.

#### b. Details of amendment of articles of incorporation

Total Number of A	Authorized Shares
Articles of Incorporation before Amendment	Articles of Incorporation after Amendment
Article 5: The total number of authorized shares of the Company shall be 40,000,000 shares.	Article 5: The total number of authorized shares of the Company shall be 80,000,000 shares.

c. Schedule

The effective date: Sunday, April 1, 2018

#### (4) Others

a. Change in the amount of capital stock

The amount of capital stock has not been changed after the stock split.

b. Since the stock split will be effective as of April 1, year-end dividend as of March 31, 2018 is calculated by the number of shares before the stock split.

#### Appropriation of Retained Earnings

The following appropriation of retained earnings at March 31, 2018, was approved at the Company's Board of Directors meeting held on May 10, 2018:

		Millions of Yen	U.S. Dollars
Year-end cash dividends, ¥ 18 (\$ 0.17 ) per share	•••••	¥ 314	\$ 2,969

The Company implemented a two-for-one stock split on April 1, 2018. The Company calculated dividends per share based on the total number of shares before the stock split.

#### 13. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and for which such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

#### (1) Description of Reportable Segments

Segments used for financial reporting are the Company's constituent units for which separate financial information is available and for which the Board of Directors performs periodic studies for the purposes of determining the allocation of resources and evaluating performance.

The Company carries out the development, production, sales, and after-sales maintenance of take-out robots for injection-molded products and peripheral equipment, including labor-saving systems. In the domestic market, these operations are handled by the Company; overseas markets – U.S.A., Asia (South Korea, Taiwan, China, Indonesia, Vietnam, Malaysia, Thailand, and India) and Europe (UK) – are serviced by local subsidiaries, including Yushin America Inc. (U.S.A.), Yushin Korea Co., Ltd. (Asia), and Yushin Automation Limited (Europe). The local subsidiaries are independently managed units, with separately drafted strategies and activities.

Accordingly, the Company's operations, based on its production, sales, and after-sales maintenance setups, are geographically grouped into four reportable segments: Japan, Asia, Europe, and the U.S.A.

(2) Methods of Measurement for the Amounts of Sales, Profit (Loss), Assets, and Other Items for Each Reportable Segment The accounting procedure for the reportable segments is described in Note 2, "Summary of significant accounting policies." Segment profit by reportable segment is calculated based on operating income. Intersegment sales and transfers are based on a realized market price basis.

(3) Information about Sales, Profit, Assets and Other Items is as Follows:

	Millions of Yen													
		2018												
			Reportable Segment											
Sales:		Japan	apan		Europe		U.S.A.			Total	Reconciliations		Co	nsolidated
Sales to external customers	¥	11,736	¥	5,286	¥	696	¥	3,159	¥	20,878			¥	20,878
Intersegment sales or transfers		4,987		306		2		41		5,338	¥	(5,338)		
Total ·····	¥	16,724	¥	5,593	¥	698	¥	3,200	¥	26,216	¥	(5,338)	¥	20,878
Segment profit	¥	1,409	¥	607	¥	130	¥	260	¥	2,408	¥	(49)	¥	2,358
Segment assets		23,310		4,327		1,552		2,172		31,363		1,209		32,572
Other:														
Depreciation		845		24		17		38		924		11		935
Increase in property, plant and equipment and intangible assets		612		15		4		19		652				652

	_					N	1illi	ons of Y	en					
		2017												
				Repo	orta	ble Seg	me	ent			Dee		<i>C</i> •	
Sales:		Japan		Asia	E	urope		U.S.A.		Total	Kec	conciliations	CO	nsolidated
Sales to external customers	¥	11,163	¥	4,512	¥	395	¥	3,274	¥	19,346			¥	19,346
Intersegment sales or transfers		4,381		264		1		10		4,658	¥	(4,658)		
Total	¥	15,545	¥	4,776	¥	396	¥	3,285	¥	24,004	¥	(4,658)	¥	19,346
Segment profit ·····	¥	1,279	¥	469	¥	6	¥	348	¥	2,104	¥	8	¥	2,112
Segment assets ······		21,654		3,758		943		2,122		28,479		2,282		30,761
Depreciation Increase in property, plant and		404		19		12		37		474		5		479
equipment and intangible assets		459		16		45		25		546				546

	Thousands of U.S. Dollars													
		2018												
		Reportable Segment										D :::.:		ancolidated
Sales:		Japan		Asia		Europe		U.S.A.	Total		<ul> <li>Reconciliations</li> </ul>		CC	JIISOIIUALEU
Sales to external customers	\$	110,720	\$	49,875	\$	6,568	\$	29,803	\$	196,968			\$	196,968
Intersegment sales or transfers		47,055		2,890		21		393		50,361	\$	(50,361)		
Total	\$	157,776	\$	52,765	\$	6,590	\$	30,197	\$	247,329	\$	(50,361)	\$	196,968
Segment profit	\$	13,292	\$	5,735	\$	1,235	\$	2,458	\$	22,721	\$	(469)	\$	22,252
Segment assets		219,909		40,829		14,649		20,495		295,884		11,406		307,291
Other:														
Depreciation		7,971		228		165		358		8,724		103		8,828
Increase in property, plant and														
equipment and intangible assets		5,775		147		43		186		6,152				6,152

Note 1: Reconciliations for the year ended March 31, 2018, are as follows:

- (1) Reconciliations to segment profit of ¥(49) million (\$(469) thousand) include eliminations for intersegment transactions of ¥36 million (\$346 thousand) and inventory reconciliation of ¥(86) million (\$(816) thousand).
- (2) Reconciliations to segment assets of ¥1,209 million (\$11,406 thousand) include eliminations for intersegment
- transactions of ¥(3,199) million (\$(29,427) thousand) and operating funds of surplus assets held by the Company (cash and deposits and others) of ¥4,328 million (\$40,834 thousand) and others.
- (3) Reconciliations to depreciation of ¥11 million (\$103 thousand) include eliminations for equipment related to research and development activities that do not belong to the reportable segments.
- Note 2: Segment profit is reconciled to be consistent with operating income shown in the consolidated statements of income.

(4) Information about Products and Services

	Millions of Yen												
	2018												
		Take-Out Robots		om-Ordered quipment	Ma	arts and iintenance Services		Total					
Sales to external customers	 ¥	15,449	¥	2,204	¥	3,223	¥	20,878					

		Millions of Yen							
		2017							
		Take-Out Robots		om-Ordered quipment	Ma	arts and intenance Services		Total	
Sales to external customers	¥	13,410	¥	2,832	¥	3,103	¥	19,346	
				Thousands o	f U.S. I	Dollars			
				20	18				
		Take-Out Robots		om-Ordered quipment	Ma	arts and intenance Services		Total	
Sales to external customers	••••• \$	145,752	\$	20,801	\$	30,414	\$	196,968	

(5) Information about Geographical Areas

a. Sales

						Millio	ns of Yen						
						2	2018						
Ja	ipan		China Taiwan	Ot	ther Asia	Eu	urope	Nort	th America	(	Other		Total
¥	8,335	¥	3,468	¥	4,594	¥	687	¥	3,172	¥	620	¥	20,878
						Millio	ons of Yen						
							2017						
Ja	ipan		China Taiwan	Ot	ther Asia	Eu	urope	Nort	th America	(	Other		Total
¥	7,955	¥	2,477	¥	4,200	¥	693	¥	3,573	¥	445	¥	19,346
					The	ousands	of U.S. Do	ollars					
						2	2018						
Ja	ipan		China Taiwan	Ot	ther Asia	Eu	urope	Nort	h America	(	Other		Total
\$ 7	78,635	\$	32,717	\$	43,344	\$	6,485	\$	29,930	\$	5,855	\$	196,96

						Millic	ons of Yen						
						2	2018						
	Japan		China Taiwan	Ot	her Asia	Eu	urope	Nort	h America	(	Other		Total
¥	8,335	¥	3,468	¥	4,594	¥	687	¥	3,172	¥	620	¥	20,878
						Millic	ons of Yen						
							2017						
	Japan		China Taiwan	Ot	her Asia	Ει	urope	Nort	h America	(	Other		Total
¥	7,955	¥	2,477	¥	4,200	¥	693	¥	3,573	¥	445	¥	19,346
					The	ousands	s of U.S. Do	ollars					
						2	2018						
	Japan		China Taiwan	Ot	her Asia	Eu	urope	Nort	h America	(	Other		Total
\$	78,635	\$	32,717	\$	43,344	\$	6,485	\$	29,930	\$	5,855	\$	196,968

Note: Sales are classified by country or region based on the location of customers.

b. Property, plant and equipment

Information is omitted because property, plant, and equipment in Japan accounted for over 90% of property, plant, and equipment on the consolidated balance sheet.

#### (6) Information about Major Customers

Information is omitted because there were no customers that accounted for 10% or more of total net sales recorded in the consolidated statements of income.

# Independent Auditor's Report

# **Deloitte.**

Deloitte Touche Tohmatsu LLC Shijokarasuma FT Square 20 Naginataboko-cho Karasuma-higashiiru, Shijo-dori Shimogyo-ku, Kyoto 600-8008 lapan Tel: +81 (75) 222 0181 Fax: +81 (75) 231 2703 www.deloitte.com/ip/er

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Yushin Precision Equipment Co., Ltd.:

We have audited the accompanying consolidated balance sheet of Yushin Precision Equipment Co., Ltd. and its subsidiaries as of March 31, 2018, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Yushin Precision Equipment Co., Ltd. and its subsidiaries as of March 31, 2018, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### **Convenience** Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Delaitte Jouche Johnaten LLC

June 18, 2018

Member of Deloitte Touche Tohmatsu Limited

# **Company Profile**

(As of March 31, 2018)

Company Name	: YUSHIN PRECISION EQUIPMENT CO., LTD.
Establishment	: October 1973
Capital	: 1,985 million yen
Head Office	: 555 Kuzetonoshiro-cho, Minami-ku, Kyoto, Ja
	Phone : +(81)75-933-9555 Fax : +(81)75-934
Number of Emplo	ovees : 683 (Including consolidated subsidiaries)

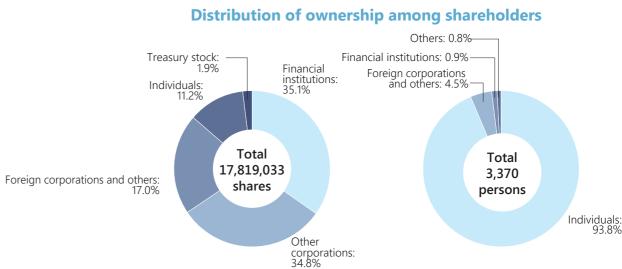
Iber of Employees : 683 (Including consolidated subsidia Number of Shareholders: 3,370

Listed Stock Exchange : First Section, Tokyo Securities Identification Code: 6482

# Major Shareholders

(As of March 31, 2018)	Number of Shares held (thousand)	Percentage of Shares held (%)
Yushin Industry Co., Ltd	• 5,996	34.3
The Master Trust Bank of Japan, Ltd. (Trust Account)	• 1,164	6.7
The Nomura Trust and Banking Co., Ltd. (Trust Account 3071019)	• 774	4.4
The Master Trust Bank of Japan, Ltd. (Retail Trust Account 620021158)	• 774	4.4
The Kyoto Chuo Shinkin Bank, Ltd.	• 544	3.1
Mayumi Kotani ·····	• 526	3.0
Japan Trustee Service Bank, Ltd. (Trust Accounts 9)	• 473	2.7
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	• 424	2.4
Japan Trustee Service Bank, Ltd. (Trust Account )	• 389	2.2
The Bank of Kyoto, Ltd	• 352	2.0

Note: "Percentage of Shares held (%)" is calculated after deducting the number of treasury stock (331,982 shares).



## Japan 601-8205 1-4033 ies) and 403 (Yushin Precision Equipment Co., Ltd. only)

**YUSHIN PRECISION EQUIPMENT CO., LTD.** 555 Kuzetonoshiro-cho, Minami-ku, Kyoto 601-8205 JAPAN http://www.yushin.com

